## Corporate Training 239-433-6963



### School of Business and Technology

### **Department of Corporate Training**

# Interpersonal Communication Skills

This training class is designed to help supervisors improve their verbal and non-verbal communications which will ultimately lead to improved performance and productivity.

- Communication Styles
  - o Direct
  - o Spirited
  - o Considerate
  - Systematic
- Verbal Communication
  - o Assertive
  - o Passive
  - o Aggressive
  - Passive-Aggressive
- Nonverbal Communication
  - o Body Language
  - Voice Tome
    - o Image
- Listen with Intent
  - o Identify Facts
  - o Identify Emotions
  - o Provide Feedback
- Types of Questions
  - o Open
  - o Closed
  - When to Question
    - Clarify Facts
    - o Clarify Feelings
    - o Expand
    - o Direct

### Learning Outcomes:

At the end of this class, attendees will be aware of their communication style and how to speak and listen more effectively. They will also learn how to use questions to secure information to achieve their goals.

#### About the Instructor:

The instructor has over twenty-five years background in the training and consulting industry, and has designed and delivered over 20 training courses. She holds a Master's degree in the Behavioral Sciences and has served on the adjunct faculties of universities in Michigan as well as Florida. She has managed a consulting firm since 1985 that has helped both large and small companies improve performance leading to increased productivity and profitability.

Please call for Dates and Cost.

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