

2018-19 Regional Demand Occupations List

2/19/18

Southwest Florida Workforce Development Board, Inc. dba CareerSource Southwest Florida
Local Workforce Development Area (LWDA) 24 - Charlotte, Collier, Glades, Hendry, and Lee Counties

Selection Criteria using FLDOE Training Codes: 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)

For Training Code 3: Mean Wage of \$14.96/hour and Average Entry Wage of \$12.17/hour. Regionally - 80 annual openings with any positive growth OR 500 annual openings Statewide with average growth rate of 1.41% OR 1,200 annual openings Statewide with any positive growth.

For Training Code 4: Mean Wage of \$18.41/hour and Average Entry Wage of \$14.97/hour. Regionally - 80 annual openings with any positive growth OR 500 annual openings Statewide with average growth rate of 1.41% OR 1,200 annual openings Statewide with any positive growth.

For Training Code 5: Mean Wage of \$23.02/hour and Average Entry Wage of \$18.72/hour. 167 annual openings Statewide with any positive growth.

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$14.96/hour and Entry Wage of \$12.17/hour
- 4 High Skill/High Wage (HSHW) Occupations:
 Mean Wage of \$23.45/hour and Entry Wage of \$14.96/hour

SOC Code†	HSHW††	Occupational Title†	*Non-Traditional		Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			for Female or Male	Annual			Mean	Entry			
132011	HSHW	Accountants and Auditors			2.02	398	33.86	20.93	5	Yes	R
113011	HSHW	Administrative Services Managers			1.63	1,109	52.41	30.38	4	Yes	S
413011		Advertising Sales Agents			0.51	1,614	27.05	13.63	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	F		1.28	1,278	27.09	17.33	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	F		1.76	549	85.52	47.37	4	Yes	S
119041	HSHW	Architectural and Engineering Managers	F		1.53	307	60.54	41.33	5	Yes	L
274011		Audio and Video Equipment Technicians			2.03	641	20.02	12.89	4	Yes	S
493021		Automotive Body and Related Repairers	F		2.16	81	22.09	12.89	3	No	R
493023		Automotive Service Technicians and Mechanics	F		1.78	385	20.42	12.20	3	No	R
433031		Bookkeeping, Accounting, and Auditing Clerks	M		0.07	648	18.47	12.21	4	Yes	R
472021		Brickmasons and Blockmasons	F		3.61	97	18.14	14.91	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	F		1.60	1,294	22.58	15.79	3	Yes	S
533022		Bus Drivers, School or Special Client			1.51	292	16.36	13.01	3	No	R
533021		Bus Drivers, Transit and Intercity			1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other			2.27	342	32.30	19.60	4	No	R
435011		Cargo and Freight Agents			1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	F		2.02	867	19.40	13.64	3	No	R
472051		Cement Masons and Concrete Finishers	F		2.61	167	17.43	13.48	3	No	R
351011	HSHW	Chefs and Head Cooks			1.71	117	29.73	19.43	3	No	R
111011	HSHW	Chief Executives			0.86	511	102.41	51.70	5	Yes	L
172051	HSHW	Civil Engineers	F		3.00	83	48.06	27.82	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators			1.04	1,921	30.57	19.92	3	Yes	S
212011		Clergy	F		1.17	108	21.30	14.52	5	No	R
532012	HSHW	Commercial Pilots	F		1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers			1.07	1,490	30.30	17.84	3	No	S
113021	HSHW	Computer and Information Systems Managers			2.26	412	62.89	43.28	5	Yes	L
151143	HSHW	Computer Network Architects	F		1.42	1,333	36.85	22.46	3	Yes	S
151152	HSHW	Computer Network Support Specialists			1.50	913	28.26	17.76	3	Yes	S
151121	HSHW	Computer Systems Analysts			2.70	1,867	40.67	27.27	4	Yes	S
151151		Computer User Support Specialists			2.43	92	20.58	13.90	3	Yes	R
474011	HSHW	Construction and Building Inspectors	F		1.89	926	28.56	18.88	3	No	S
119021	HSHW	Construction Managers	F		1.56	234	44.62	29.04	4	No	R
333012		Correctional Officers and Jailers			1.10	115	21.06	16.13	3	No	R
131051	HSHW	Cost Estimators	F		2.18	142	27.87	16.16	4	No	R
151141	HSHW	Database Administrators			1.78	649	40.87	26.16	4	Yes	S
319091		Dental Assistants	M		2.68	148	18.75	14.44	3	Yes	R
292021	HSHW	Dental Hygienists	M		2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers			3.24	511	30.76	24.58	3	Yes	S
119032	HSHW	Education Administrators, Elementary and Secondary			1.36	205	46.00	35.49	5	No	L
172071	HSHW	Electrical Engineers	F		1.10	219	41.62	28.29	5	Yes	L
472111		Electricians	F		1.32	354	21.98	16.22	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	M		1.66	405	30.79	25.98	5	No	R
436011		Executive Secretaries and Executive Admin. Assistants	M		0.43	176	23.25	15.19	3	Yes	R
132051	HSHW	Financial Analysts			1.41	403	34.47	24.20	5	Yes	L
113031	HSHW	Financial Managers			1.71	83	64.18	37.07	5	Yes	R
332011	HSHW	Firefighters	F		1.65	166	28.19	19.31	3	No	R

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For Training Code 4: Mean Wage of \$18.41/hour and Average Entry Wage of \$14.97/hour. Regionally - 80 annual openings with any positive growth OR 500 annual openings Statewide with average growth rate of 1.41% OR 1,200 annual openings Statewide with any positive growth.

For Training Code 5: Mean Wage of \$23.02/hour and Average Entry Wage of \$18.72/hour. 167 annual openings Statewide with any positive growth.

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
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- 4 High Skill/High Wage (HSHW) Occupations:
 Mean Wage of \$23.45/hour and Entry Wage of \$14.96/hour

SOC Code†	HSHW††	Occupational Title†	*Non-Traditional		Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			for Female or Male	Annual Percent Growth			Mean	Entry			
371012	HSHW	First-Line Superv. Landscaping & Groundskeeping Workers	F	1.71	216	26.88	15.32	3	No	R	
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	F	2.08	568	29.28	20.04	4	No	R	
371011		First-Line Superv. of Housekeeping & Janitorial Workers		1.64	115	22.02	14.41	3	No	R	
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	F	1.20	1,311	28.32	17.81	3	Yes	S	
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	F	1.59	182	29.49	20.62	3	No	R	
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers		1.79	588	26.63	17.85	4	Yes	R	
511011	HSHW	First-Line Superv. of Production and Operating Workers	F	1.19	123	27.58	17.15	3	Yes	R	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers		1.70	177	39.39	20.32	4	Yes	R	
391021		First-Line Supervisors of Personal Service Workers		2.09	155	21.57	13.32	3	No	R	
411011		First-Line Supervisors of Retail Sales Workers		1.55	1,022	22.49	15.12	3	No	R	
119051	HSHW	Food Service Managers		1.40	129	32.77	22.61	4	No	R	
111021	HSHW	General and Operations Managers		1.96	433	60.56	30.54	4	Yes	R	
472121		Glaziers	F	1.48	510	17.04	12.54	3	No	S	
271024		Graphic Designers		1.36	88	19.70	14.81	4	Yes	R	
292099		Health Technologists and Technicians, All Other	M	2.38	948	19.80	12.98	3	Yes	S	
499021		Heating, A.C., and Refrigeration Mechanics and Installers	F	1.36	335	19.80	14.84	3	No	R	
533032		Heavy and Tractor-Trailer Truck Drivers	F	1.50	482	19.38	13.83	3	Yes	R	
113121	HSHW	Human Resources Managers		1.71	253	50.12	34.54	5	No	L	
131071	HSHW	Human Resources Specialists	M	1.72	141	28.04	17.65	5	No	R	
172112	HSHW	Industrial Engineers	F	0.99	398	33.85	21.44	5	Yes	L	
499041	HSHW	Industrial Machinery Mechanics	F	2.61	1,607	23.86	16.35	3	Yes	S	
537051		Industrial Truck and Tractor Operators	F	0.89	2,544	16.55	12.09	3	Yes	S	
413021	HSHW	Insurance Sales Agents		2.44	247	28.40	15.28	3	Yes	R	
271025		Interior Designers		1.49	732	24.10	13.77	4	Yes	S	
252012	HSHW	Kindergarten Teachers, Except Special Education	M	1.67	89	30.71	25.44	5	No	R	
292061		Licensed Practical and Licensed Vocational Nurses	M	2.83	306	21.18	17.53	3	Yes	R	
434131		Loan Interviewers and Clerks	M	1.41	1,937	19.69	14.37	3	Yes	S	
132072	HSHW	Loan Officers		1.82	83	42.46	21.48	4	Yes	R	
131081	HSHW	Logisticians	F	1.55	169	32.54	23.18	5	Yes	L	
514041		Machinists	F	2.85	82	17.53	13.07	3	Yes	R	
499071		Maintenance and Repair Workers, General	F	1.58	634	17.95	12.40	3	No	R	
131111	HSHW	Management Analysts		3.58	256	52.97	23.01	5	Yes	R	
131161	HSHW	Market Research Analysts and Marketing Specialists		3.16	98	31.27	19.09	5	Yes	R	
112021	HSHW	Marketing Managers		2.05	365	54.45	32.54	5	Yes	L	
319011		Massage Therapists	M	2.56	88	24.27	12.81	3	No	R	
172141	HSHW	Mechanical Engineers	F	1.58	369	41.22	27.22	5	Yes	L	
292012		Medical and Clinical Laboratory Technicians		2.46	618	18.70	12.94	4	Yes	S	
292011	HSHW	Medical and Clinical Laboratory Technologists		1.81	811	29.94	24.24	4	Yes	S	
119111	HSHW	Medical and Health Services Managers		2.18	628	51.14	35.48	5	Yes	L	
319092		Medical Assistants	M	3.01	497	16.16	13.16	3	Yes	R	
292071		Medical Records and Health Information Technicians	M	1.98	878	20.04	13.08	4	Yes	S	
436013		Medical Secretaries	M	2.31	2,944	15.60	12.20	3	Yes	S	
131121		Meeting, Convention, and Event Planners	M	1.96	1,074	22.89	13.81	4	No	S	
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	M	1.65	190	30.87	25.93	5	No	R	
493042		Mobile Heavy Equipment Mechanics, Except Engines	F	1.45	594	21.82	15.57	3	Yes	S	
151142	HSHW	Network and Computer Systems Administrators	F	1.42	1,435	39.74	26.06	4	Yes	S	

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SOC Code†	HSHW††	Occupational Title†	*Non-Traditional		Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			for Female or Male	Annual Percent Growth			Mean	Entry			
472073		Operating Engineers/Construction Equipment Operators	F	1.92	165	18.74	15.52	3	No	R	
292081		Opticians, Dispensing		2.68	506	18.48	12.64	4	Yes	S	
232011	HSHW	Paralegals and Legal Assistants	M	1.50	86	25.41	19.50	3	Yes	R	
132052	HSHW	Personal Financial Advisors		2.78	96	67.37	29.65	5	Yes	R	
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	F	1.46	526	16.69	12.52	4	No	S	
319097		Phlebotomists	M	2.59	1,100	14.94	12.04	3	Yes	S	
312021	HSHW	Physical Therapist Assistants		3.94	899	31.15	24.28	4	Yes	S	
291071	HSHW	Physician Assistants	M	4.18	359	48.62	38.68	5	Yes	L	
472152		Plumbers, Pipefitters, and Steamfitters	F	0.97	249	19.27	14.43	3	No	R	
333051	HSHW	Police and Sheriff's Patrol Officers	F	1.56	221	26.00	19.77	3	No	R	
272012	HSHW	Producers and Directors		1.60	368	30.81	19.89	5	No	L	
119141	HSHW	Property, Real Estate & Community Association Managers		1.68	233	30.05	16.30	4	No	R	
131023	HSHW	Purchasing Agents, Except Farm Products & Trade		0.80	1,522	29.65	19.13	4	Yes	S	
292034	HSHW	Radiologic Technologists		1.50	946	26.00	18.83	3	Yes	S	
419021		Real Estate Brokers		1.65	735	41.39	13.96	3	No	S	
291141	HSHW	Registered Nurses	M	2.62	866	32.43	25.74	4	Yes	R	
291126	HSHW	Respiratory Therapists		1.42	595	27.60	22.32	4	Yes	S	
112022	HSHW	Sales Managers		1.38	535	60.14	36.33	5	No	L	
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.		2.04	108	44.38	20.68	3	Yes	R	
414012		Sales Representatives, Wholesale and Manufacturing, Other		1.52	555	29.66	12.43	3	Yes	R	
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.		1.66	215	32.21	26.73	5	No	R	
413031	HSHW	Securities and Financial Services Sales Agents		0.58	133	41.04	17.02	5	Yes	R	
492098		Security and Fire Alarm Systems Installers	F	1.91	832	20.75	14.89	3	No	S	
211093		Social and Human Service Assistants	M	1.27	1,546	15.75	11.97	3	No	S	
151132	HSHW	Software Developers, Applications	F	2.77	93	37.65	22.23	4	Yes	R	
151133	HSHW	Software Developers, Systems Software	F	2.01	562	47.22	30.72	5	Yes	L	
472231		Solar Photovoltaic Installers	F	4.63	100	19.22	14.20	2	No	L	
292055		Surgical Technologists		1.98	695	20.79	16.25	3	Yes	S	
259041		Teacher Assistants	M	1.64	293	17.82	14.55	3	No	R	
492022	HSHW	Telecommunications Equipment Installers and Repairers	F	0.11	1,636	25.26	16.25	3	Yes	S	
292056		Veterinary Technologists and Technicians		2.69	961	15.62	12.04	4	Yes	S	
251194	HSHW	Vocational Education Teachers, Postsecondary		1.69	626	29.44	17.17	4	No	S	
151134	HSHW	Web Developers		3.20	1,102	30.60	18.75	3	Yes	S	
514121		Welders, Cutters, Solderers, and Brazers	F	0.93	1,706	18.32	12.91	3	Yes	S	
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products		1.65	574	32.23	16.96	4	Yes	S	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source: L = Meets regional wage and openings criteria for Education Code 5 established by local Board. R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

EFI - Enterprise Florida, Inc.

* Non-traditional occupations - One gender comprises less than 25% of total employed.

2018-19 Florida Statewide Demand Occupations List

Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate)
or 4 (College Credit Certificate/Associate Degree)
- 2 500 annual openings and average growth rate of 1.41% or
1,200 annual openings with any positive growth
- 3 Mean Wage of \$14.72/hour and Entry Wage of \$11.97/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.07/hour and Entry Wage of \$14.72/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
113011	HSHW	Administrative Services Managers	1.63	1,109	52.41	30.38	4	Yes	No	
413011		Advertising Sales Agents	0.51	1,614	27.05	13.63	3	Yes	No	
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	1,278	27.09	17.33	3	Yes	No	
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	No	Yes
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	No	
472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	No	
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.60	1,294	22.58	15.79	3	Yes	No	
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	No	Yes
131199	HSHW	Business Operations Specialists, All Other	1.62	8,743	33.69	19.73	4	No	Yes	
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	No	
472031		Carpenters	1.69	7,553	19.34	13.27	3	No	No	
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	No	
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	No	
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.04	1,921	30.57	19.92	3	Yes	No	
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	No	
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	Yes	
151143	HSHW	Computer Network Architects	1.42	1,333	36.85	22.46	3	Yes	Yes	
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	Yes	
151121	HSHW	Computer Systems Analysts	2.70	1,867	40.67	27.27	4	Yes	Yes	
151151		Computer User Support Specialists	2.02	3,383	22.57	14.29	3	Yes	Yes	
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	No	
119021	HSHW	Construction Managers	1.32	2,597	46.78	27.63	4	No	Yes	
333012		Correctional Officers and Jailers	0.39	2,751	21.04	16.19	3	No	No	
131051	HSHW	Cost Estimators	1.80	1,649	29.57	18.16	4	No	Yes	
151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	Yes	
319091		Dental Assistants	2.28	2,680	18.58	13.92	3	Yes	No	

Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics

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			Percent		Openings	Mean				
			Growth				Code	Industry?		
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	Yes	
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	No	
472111		Electricians	1.76	5,013	21.86	15.14	3	No	No	
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.02	4,311	25.16	17.12	3	Yes	No	
332011	HSHW	Firefighters	1.11	2,074	25.21	15.88	3	No	No	
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.55	1,753	23.07	14.46	3	No	No	
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.85	5,876	29.52	19.69	4	No	Yes	
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	No	
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.20	1,311	28.32	17.81	3	Yes	No	
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.29	3,113	30.43	20.06	3	No	No	
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.48	11,409	26.94	17.73	4	Yes	No	
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.59	2,594	28.34	18.64	3	Yes	No	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.19	3,977	44.88	22.36	4	Yes	No	
391021		First-Line Supervisors of Personal Service Workers	1.70	2,176	20.49	12.86	3	No	No	
411011		First-Line Supervisors of Retail Sales Workers	1.10	13,876	21.78	14.20	3	No	No	
119051	HSHW	Food Service Managers	1.44	1,764	36.15	22.74	4	No	No	
111021	HSHW	General and Operations Managers	1.58	7,981	64.45	32.14	4	Yes	No	
472121		Glaziers	1.48	510	17.04	12.54	3	No	No	Yes
271024		Graphic Designers	1.08	1,859	22.56	14.86	4	Yes	Yes	
292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	Yes	
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.83	4,030	20.06	13.89	3	No	No	
533032		Heavy and Tractor-Trailer Truck Drivers	1.23	10,864	19.52	13.18	3	Yes	No	
499041	HSHW	Industrial Machinery Mechanics	2.61	1,607	23.86	16.35	3	Yes	No	
537051		Industrial Truck and Tractor Operators	0.89	2,544	16.55	12.09	3	Yes	No	Yes
413021	HSHW	Insurance Sales Agents	1.44	4,797	33.82	17.23	3	Yes	No	
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	No	

Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics

2018-19 Florida Statewide Demand Occupations List

Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate)
or 4 (College Credit Certificate/Associate Degree)
- 2 500 annual openings and average growth rate of 1.41% or
1,200 annual openings with any positive growth
- 3 Mean Wage of \$14.72/hour and Entry Wage of \$11.97/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.07/hour and Entry Wage of \$14.72/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
292061		Licensed Practical and Licensed Vocational Nurses	2.34	4,075	21.09	16.83	3	Yes	No	
434131		Loan Interviewers and Clerks	1.41	1,937	19.69	14.37	3	Yes	No	
132072	HSHW	Loan Officers	1.32	2,060	40.96	22.28	4	Yes	No	
514041		Machinists	1.50	1,176	19.67	13.43	3	Yes	No	
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	No	
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	No	
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	Yes	
319092		Medical Assistants	3.06	8,271	15.43	12.27	3	Yes	No	
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	No	
436013		Medical Secretaries	2.31	2,944	15.60	12.20	3	Yes	No	
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	No	
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	No	Yes
151142	HSHW	Network and Computer Systems Administrators	1.42	1,435	39.74	26.06	4	Yes	Yes	
472073		Operating Engineers/Construction Equipment Operators	1.75	2,201	18.77	14.16	3	No	No	
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	No	
232011	HSHW	Paralegals and Legal Assistants	1.90	2,480	23.91	16.19	3	Yes	No	
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	No	Yes
319097		Phlebotomists	2.59	1,100	14.94	12.04	3	Yes	No	
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	No	
472152		Plumbers, Pipefitters, and Steamfitters	1.40	3,211	20.07	14.05	3	No	No	
333051	HSHW	Police and Sheriff's Patrol Officers	1.03	3,281	28.38	19.80	3	No	No	
119141		Property, Real Estate & Community Association Managers	1.60	3,649	29.01	14.46	4	No	No	
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.80	1,522	29.65	19.13	4	Yes	No	
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	No	
419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	No	Yes
291141	HSHW	Registered Nurses	2.01	14,224	31.73	24.84	4	Yes	Yes	

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth		Mean	Entry	Code	Industry?		
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	Yes	
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.21	2,641	41.47	18.89	3	Yes	No	
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.04	11,577	28.72	12.53	3	Yes	No	
492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	No	
211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	No	
151132	HSHW	Software Developers, Applications	2.43	3,276	43.36	27.52	4	Yes	Yes	
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	No	
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.11	1,636	25.26	16.25	3	Yes	No	Yes
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	No	Yes
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	No	
151134	HSHW	Web Developers	3.20	1,102	30.60	18.75	3	Yes	Yes	
514121		Welders, Cutters, Solderers, and Brazers	0.93	1,706	18.32	12.91	3	Yes	No	
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	No	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

EFI - Enterprise Florida, Inc.